

Program Numbers:

- 1) Member Companies and Their Employees: 40CGS1 / 40CGS2 (Type Sale B/E)
- 2) Same Household as the Employee of a Member Company / NFDA Chapter and National Employees: 40CGS3 / 40CGS4 (Type Sale 1/L)

August 4, 2015

**NATIONAL FUNERAL DIRECTORS ASSOCIATION (NFDA)
2016 MODEL YEAR
OFFICIAL PROGRAM RULES**

PROGRAM PERIOD: August 4, 2015 through January 4, 2016

PROGRAM TYPE: Consumer Bonus Cash

Refer to Incentive Rules Manual (Gold Book) and Incentive Summary Communications.

1) **PROGRAM DESCRIPTION: MEMBER COMPANIES & THEIR EMPLOYEES 40CGS1 / 40CGS2 (Type Sale B/E)**

This program offers eligible current NATIONAL FUNERAL DIRECTORS ASSOCIATION (NFDA). (NFDA) MEMBER COMPANIES AND THEIR EMPLOYEES a \$500 cash allowance to be applied toward the Business purchase (Type Sale B) or lease (Type Sale E) of an eligible vehicle for day-to-day business use. Although the vehicle is registered and titled in the name of an individual (i.e., member company employee), Member Companies and their employees are eligible for On-The-Job allowances. NOTE: Chrysler Town & Country is now eligible for funeral vehicle upfit via the On-The-Job allowance.

In NVDR, in the Business Name Field, input the individual's first and last name, followed by the words (NFDA EMPLOYEE). See NVDR example below:

For NVDR: Business Name Field: Joe Jones (NFDA EMPLOYEE)

Proof of NFDA Company Membership and proof of employment (see 'Customer Eligibility' for detailed requirements).

Note: NFDA Member Companies and employees that qualify as a Fleet (purchase (5) or more in one year or have a minimum of (15) vehicles in operation) can obtain a Fleet Account Number (FAN) by calling 1-800-999-FLEET. Members that qualify as a Fleet can receive their choice of Retail Incentives or the Fleet Street Program plus receive the On-The-Job incentive. Sale must be reported as a Type 3 or 5. (Note: Member's claiming Fleet/Retail Incentives and On-The-Job (type sale 3/5) **do not** qualify for this \$500 offer). Depending on the size of the Fleet, the customer may qualify for the alternative Fleet Empowerment Program. Contact your SBSS or Fleet Regional Account Manager for details.

Eligible vehicles must be delivered during the program period.

There is no sold order protection for this program.

2) **PROGRAM DESCRIPTION: SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY / and NATIONAL FUNERAL DIRECTORS ASSOCIATION (NFDA) CHAPTER & NATIONAL EMPLOYEES 40CGS3 / 40CGS4 (Type Sale 1/L)**

This program offers HOUSEHOLD RESIDENTS of NATIONAL FUNERAL DIRECTORS ASSOCIATION (NFDA) (NFDA) Member Company Employees AND NFDA Inc. Employees a \$500

cash allowance to be applied toward the Retail purchase (Type Sale 1) or lease (Type Sale L) of an eligible vehicle.

Household members of NFDA employees claiming 40CGS3/40CGS4 are **ineligible** for the On-The-Job program.

NATIONAL FUNERAL DIRECTORS ASSOCIATION (NFDA) Chapter and National Employees are also eligible for \$500 cash allowance toward the Retail purchase (Type Sale 1) or lease (Type Sale L) of an eligible vehicle. NFDA Chapter and National employees are **ineligible** for the On-The-Job program.

Eligible vehicles must be delivered during the program period.

There is no sold order protection for this program

PARTICIPATING DEALERS:

All franchised FCA US LLC dealers who agree to abide by these Official Program Rules are eligible to participate.

CUSTOMER ELIGIBILITY:

1) NFDA MEMBER COMPANIES & THEIR EMPLOYEES 40CGS1/40CGS2 (Type Sale B/E)

Customer must be currently employed by or be the owner of the NFDA Member company. The following documentation will be provided to the dealer:

- A copy of the NFDA Member's company page from the NFDA online member directory (<http://www.NFDA.org> > About> Membership Information> Member Directory> Enter Zip Code OR City & State > SEARCH to find Listing for Funeral Home > print screen with NFDA logos on page with Member Listing on page OR make a copy of the NFDA member's NFDA Membership Identification Card.
- Proof of current employment or ownership of the NFDA member company (paystub or company ID badge).
- Picture ID (driver's license and/or company ID with photo)

Sales must be reported as Type Sale B or Type Sale E and are compatible with applicable On-the-Job programs. Vehicle can be registered in the name of the individual Member Company employee, the Member Company owner or the Member Company business name.

2) SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY / and NATIONAL FUNERAL DIRECTORS ASSOCIATION (NFDA) CHAPTER AND NATIONAL EMPLOYEES 40CGS3/40CGS4 (Type Sale 1/L)

Individuals residing at the same residence as the NFDA Member Company employee / NFDA INC employee must provide the following documentation.

- Same documentation as required for MEMBER COMPANY & THEIR EMPLOYEES (above), establishing that the company listed is a current NFDA member or an employee of NFDA Inc.
- Proof of residence in the same household as the eligible member.
 - Driver's license of member employee
 - Driver's license of household resident

NATIONAL FUNERAL DIRECTORS ASSOCIATION (NFDA), Chapter and National employees must provide the following documentation:

- Proof of current employment by NFDA, Inc. (paystub or company ID badge).
- Picture ID (driver's license and/or company ID with photo)

Sales must be reported as Type Sale 1 or Type Sale L and are NOT compatible with any On-the-Job programs.

The incentive is not transferable to anyone outside the original Member's household/address.

DEALER RESPONSIBILITY:

It is the dealer's responsibility to verify the customer's eligibility based on the proof required. Dealer must retain proof of program eligibility documentation outlined above – reference specific Customer Eligibility.

1) **MEMBER COMPANIES & THEIR EMPLOYEES**

NOTE: This is Type Sale B / E (40CGS1/40CGS2). The dealer must claim both the NATIONAL FUNERAL DIRECTORS ASSOCIATION (NFDA) Member Employee program code AND the appropriate On-The-Job Commercial Allowance code.

2) **SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY / and NATIONAL FUNERAL DIRECTORS ASSOCIATION (NFDA) CHAPTER & NATIONAL EMPLOYEES** i.e., Individuals residing in the same household AND employees of NFDA Inc.

For membership questions, the dealer may contact NFDA National directly at **800-228-6332**. Emailed membership correspondence does not replace required proof of membership requirements. It is imperative that required proof documentation is **attained at the time of sale and retained in the deal jacket**.

The total *consumer* incentive payment must be clearly shown on the signed FINAL buyer's order / purchase contract or if a lease, on the FINAL lease contract on the "Rebates and Non-Cash Credits" line. This computation must be done at the time of sale or lease, and must be identified on the buyer's order or purchase contract as a sales incentive/rebate. The cash allowance must not be combined with customer down payment or other dealer provided discounts.

In the case of a lease, the minimum term must be no less than 12 months.

Any claim reported through DealerCONNECT without required proof of eligibility could result in a dealer chargeback, or non-payment of a dealer claim.

1) MEMBER COMPANIES AND THEIR EMPLOYEES: 40CGS1 (Type Sale B)

MODEL ELIGIBILITY:

Eligible Models
2016 Model Year

Chrysler Brand
200 (excluding LX)
Town & Country

Dodge Brand
Dart (excluding SE)
Grand Caravan (excluding AVP)
Journey

Ram Brand
Ram Cargo Van

FIAT Brand
500L

2) MEMBER COMPANIES AND THEIR EMPLOYEES: 40CGS2 (Type B/E)

MODEL ELIGIBILITY:
2016 Model Year

Chrysler Brand
300 / 300C (excluding SRT)

Dodge Brand
Charger (excluding SRT)
Durango

Jeep Brand
Grand Cherokee (excluding SRT)
Cherokee

Ram Brand
Ram 1500/2500/3500 Pickups – All cabs
Ram 3500/4500/5500 Chassis Cabs
Ram ProMaster Van
Ram ProMaster City

3) SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY / and NATIONAL FUNERAL DIRECTORS ASSOCIATION (NFDA). CHAPTER & NATIONAL EMPLOYEES: 40CGS3 (Type Sale 1)

MODEL ELIGIBILITY:
2016 Model Year

Chrysler Brand
200 (excluding LX)
Town & Country

Dodge Brand
Dart (excluding SE)
Grand Caravan (excluding AVP)
Journey

Ram Brand
Ram Cargo Van

FIAT Brand
500L

4) SAME HOUSEHOLD as the EMPLOYEE of a MEMBER COMPANY / and NATIONAL FUNERAL DIRECTORS ASSOCIATION (NFDA). CHAPTER & NATIONAL EMPLOYEES: 40CGS4 (Type Sale 1/L)

MODEL ELIGIBILITY:
2016 Model Year

Chrysler Brand
300 / 300C (excluding SRT)

Dodge Brand

Charger (excluding SRT)
Durango

Jeep Brand

Grand Cherokee (excluding SRT)
Cherokee

Ram Brand

Ram 1500/2500/3500 Pickups – All cabs
Ram 3500/4500/5500 Chassis Cabs
Ram ProMaster Van
Ram ProMaster City

PROGRAM COMPATIBILITY:

This program is compatible with the following program types, providing the vehicle meets all program eligibility requirements:

- Automobility program
- National or Regional Consumer Cash Allowance/APR programs
- National or Regional Consumer Lease Cash programs
- National or Regional Lease Rate programs
- National or Regional Dealer Cash programs
- All Target Direct Mail / Certificate programs
- On-The-Job Commercial Vehicle programs

This program is not compatible with the following program types:

- Dealership Employee Purchase programs
- Friends programs
- Chrysler Affiliate Rewards programs
- Chrysler Employee Advantage program

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40CGS1 (Type Sale B)

40CGS2 (Type Sale E)

40CGS3 (Type Sale 1)

40CGS4 (Type Sale L)